

Mergers and Acquisitions From A to Z

by

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MERGERS & ACQUISITIONS

FROM A TO Z

Third Edition

- Best practices for structuring profitable deals during turbulent markets
- Effective ways to raise the capital needed to get deals done
- New due diligence rules and strategies in the age of Sarbanes-Oxley
- Guidelines for keeping deals on track and managing post-closing challenges
- Valuable tools, checklists, and sample forms



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Synopsis

Talking mergers and acquisitions for small- to mid-sized companies can sound exciting as the architects behind the deals are wide-eyed with effective growth strategies. However, these complex transactions carry significant risk, and it is absolutely vital for all involved in the deal to make sure they are guarding themselves against costly mistakes that have been the downfall for many leaders and organizations before them. Complete with expert advice, case studies, checklists, and sample documents, law attorney and author Andrew Sherman walks you through every step of the process--from valuation to securities laws to closing and successful integration. In *Mergers and Acquisitions from A to Z*, Sherman explains further how to: conduct due diligence, calculate the purchase price, understand the roles and risks for boards, and more. When done correctly and cautiously while fully educated on all avenues of the process, your company's next merger or acquisition should be an exciting, profitable time as you take steps to eliminate rivals, extend territory, and diversify offerings. But you must first be prepared! Don't make another deal without *Mergers and Acquisitions from A to Z* and its strategic, legal guidance by your side.

Sort review

"This book... gives a balanced, detailed account of the M4's history. The author acknowledges the tank's shortcomings while highlighting the extraordinary versatility of the design and the men who crewed them. The writing is full of interesting vignettes covering the Sherman's development, manufacture, and combat service. The illustrations are equally fascinating."—*WWII History*

About the Author Michael E. Haskew has been writing and researching military history subjects for over twenty-five years. He is the editor of *WWII History* magazine and *The World War II Desk Reference* with the Eisenhower Center for American Studies. He is the author of *West Point 1915: Eisenhower, Bradley, and the Class the Stars Fell On*; *Appomattox: The Last Days of Robert E. Lee's Army of Northern Virginia*; and *Tank: 100 Years of the World's Most Important Armored Military Vehicle*, among numerous other publications. He lives in Chattanooga, Tennessee.

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